

**TENNSCO CORP GSA CONTRACT: GS-27F-017GA**  
**CONTRACT PERIOD:** March 26,2017 – March 25, 2022  
**DUNS:178605317 CAGE CODE – 09MA4 TAX ID # 62-064-9819**

**DISCOUNTS for NEW CONTRACT**

**Office Products Group (711 3 Cabinets, Bookcases, Files, ESP, Regal, Imperial, Add-a-Stack)**

Order Size (List)	
\$0-\$10,000	50%
\$10,001 -\$25,000	53%
\$25,001 – \$ up	56%

**Industrial Products Group (711 3 Q Line, Z Line, Bulk Rack and Logic Shelving; 71-309 Lockers; 71-310 Workbenches)**

Order Size (List)	
\$0-\$10,000	52%
\$10,001 -\$25,000	55%
\$25,001 – \$ up	60%

**Dealer commission on above: 10%**

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**L&T Products Group 711 3 (L and T Shelving, drawers and accessories)**

Order Size (List)	
\$0-\$10,000	57%
\$10,001 -\$25,000	58%
\$25,001 – \$ up	59%

**Space Pro Products Group 711 7 (High Density Movable Shelving and Accessories)**

Order Size (List)	
\$0-\$10,000	58%
\$10,001 -\$25,000	60%
\$25,001 – \$ up	62%

**Kompakt Products Group 711 7 (High Density Movable Shelving and Accessories)**

Order Size (List)	
\$0-\$10,000	55%
\$10,001 -\$25,000	56%
\$25,001 – \$ up	57%

**Dealer commission on L & T, SpacePro and Kompakt: 15%**

**Installation Services 711 95; Special Use Furniture Installation 71 395;**

**Office Design and Layout Services 711 94**

(Installation MOL \$150,000.00 Install hourly rates \$42.50 – 97.00 per hour; installation still quoted by dealer)

**F.O.B. Point:** Origin, Freight Prepaid and Add

**Prompt Payment Terms** Net 30

**Volume Discounts:** N/A

**Minimum Order:** \$100.00

**Maximum Order Limitation:** \$500,000.00

**Ordering Address:**

Tennsco Corp.

P.O. Box 1888

Dickson, TN 37056-1888